

# **Financial Services Guide (Authorised Representative Profile)**

Version 6.1 Commencing 14 February 2025

This Authorised Representative profile should be read in conjunction with the Shartru Wealth Management Pty Ltd General Advice Financial Services Guide (FSG). It's a snapshot of who we are and it sets out our contact details, professional details, the services and products we provide and how we are paid. We are authorised to distribute this FSG to you. You can contact us using the details below.

#### The Chartist Pty Ltd

Corporate Authorised Representative Number 001282007 ACN: 641 323 051 ABN: 40 641 323 051 Business Address: 1/13 Angler Street, NOOSA HEADS, QLD 4567 Phone: 07 5473 5743 **F & S Futures Pty Ltd as trustee for The Goddard Family Trust** Corporate Authorised Representative Number 000380061 ACN: 067 019 390 ABN: 39 005 794 108

Dynamic Wave Analytics Ltd (New Zealand)

Corporate Authorised Representative Number 000384418

NZCN: 3010227 NZBN: 94 290 314 765 08

## Your advisers have the following qualifications:

#### Nicholas Lloyd Radge,

- Authorised Representative
- Email: nick@thechartist.com.au
- Investment Planning 1 Securities, Derivatives & Managed Investments (RG146 Tier 1)

#### Craig Fisher,

- Authorised Representative
- Email: craig@thechartist.com.au
- Diploma of Financial Services (Financial Planning) (RG146 Tier 1)

#### Scott Jeffrey Goddard,

- Authorised Representative
- Adviser Compliance Solution Kaplan Professional (RG146 Tier 1)

#### Peter Michael Fillon Hammersley,

- Authorised Representative
- Adviser Compliance Solution Kaplan Professional (RG146 Tier 1)

## Zachary Radge,

- Authorised Representative
- Email; Zach@thecharist.com.au
- Securities & Generic Knowledge Kaplan Professional (RG 146 Tier 1)

# Trent Rothall,

- Authorised Representative
- Email; <u>Trent@thechartist.com.au</u>
- Securities & Generic Knowledge Kaplan Professional (RG 146 Tier 1



# Products we can offer you

We are authorised to provide General Advice on the following financial products:

- Basic deposit products
- Derivatives incl. Contracts for Difference (CFD)
- Managed Investment Schemes
- Securities

Please note that "general advice" does not take into account investors goals or objectives, financial situation or needs. Before acting on this general advice, investors should therefore consider the appropriateness of the advice having regard to their objectives, financial situation or needs. For any general advice that relates to a product, it is recommended that you read the Information Memorandum (IM) or the Product Disclosure Statement (PDS). These documents contain information about the significant features, risks, benefits, terms and conditions, and the fees and costs of the product, which will enable you to make an informed decision in relation to the acquisition of that product. In providing our services, other financial matters may arise, however, we are not authorised to assist with any financial and product services except those explained above. You should seek specific advice from the appropriate professionals on other matters relevant to you. The Chartist Pty Ltd always suggests you seek personal financial advice before investing.

## What information do you maintain?

The Chartist Pty Ltd may maintain a record of your personal details. They also maintain records of any enquiries or correspondence with you. If you wish to examine your file, we ask that you make a request in writing and allow up to fourteen days (14) working days for the information to be forwarded. There may be a charge for this. The Chartist Pty Ltd is committed to ensure your personal information is protected from misuse, interference or loss and unathorised access, modification or disclosure. As Authorised Representatives of Shartru Wealth we are bound by the Shartru Wealth Privacy Policy. Both Shartru Wealth and The Chartist Pty Ltd take your privacy seriously; a copy of the privacy policy can be viewed at www.shartruwealth.com.au

#### How will we charge you for the service?

The Chartist Pty Ltd may charge fees for general advice and any related administration that may be required. These fees will be stated upfront before commencement of the session. The fees for this session may vary depending on the duration and complexity, we can provide you with a fee estimate after assessing your requirements. We do not charge or receive commission on managed investment schemes. The Chartist Pty Ltd receives fees from funds they manage in the form of Investment Management Fees. Full disclosure of the fees is within the offer documents. We provide clients with a choice of paying fees for general advice services via a range of methods including an hourly rate, fixed fee for service subscriptions & education material. The fees that may be charged for the provision of the following services;

- Ongoing subscriptions to The Chartist service;
- Annual subscription fee for Trade Long-term service, which includes Nick Radge's personal US Momentum trading strategy and positions;
- Course fees, for educational services;
- Fee for the sale of trading and investments ebooks;
- Fees for the provision of conference and seminar services;
- Hourly rate charge for private consultations or trading system reviews;
- Fees for the provision of Turnkey Trading System computer code;
- Receiving a rebate of the initial signup fee for from Norgate Data for referrals;
- Receiving commission payments from Ontraport for referrals.



Service Fees	The Chartist
Private consultation Hourly rate (or part thereof)	Between \$110 AUD and \$330 AUD per hour
Chartist Membership Fee (Depending on the type of membership)	\$120 AUD per month or between \$605 AUD and \$1,990 AUD per year
Trade Long-term (including Nick Radge's personal US Momentum trading strategy and positions service)	Annual Fee \$495USD
Course and educational service fees	Between \$34 AUD to \$15,250 AUD
eBooks Sales (per eBook)	Between \$8.99 AUD to \$22 AUD
Turnkey Trading System computer code	Between \$660 AUD to \$1,100 AUD
Conference and Seminar Fees	Between \$200 AUD to \$4,500 AUD

# Do we receive remuneration, commission, fees or other benefits in relation to providing the financial services or assistance to you and how is that commission calculated?

- 1. All fees are paid to The Chartist and neither The Chartist nor we receive conflicted remuneration.
- 2. Nicholas Radge & Zachary Radge may receive salaries, discretionary bonuses or distribution of profits from The Chartist. The amount of these salaries is dependent on a range of factors including the amount of revenue after expenses are met.
- 3. Craig Fisher may receive a salary, discretionary bonus and up to \$6,800AUD per new student who joins the mentor course and education service, which is paid by The Chartist.
- 4. Scott Goddard receives \$100AUD per chart research provided to The Chartist.
- 5. Peter Hammersley receives \$100AUD per chart research provided to The Chartist.
- 6. Trent Rothall receives a regular wage.

#### Do we have any Referral Arrangements in place or potential Conflicts of Interest?

- 1. The Chartist has referral arrangements in place with a range of specialist businesses as this allows us to refer you to other professionals in areas that we do not practice in. We do not pay referral fees.
- 2. The Chartist receives a rebate of 40% of the initial signup fee paid to Norgate Investor Services Pty Ltd ABN 70 058 485 395 (Norgate Premium Data).
- 3. The Chartist can receive up to 5 free trades (valued at \$9.50 each) if you sign up and activate your account with SelfWealth using The Chartist referral link.
- 4. The Chartist can receive a 25% commission from referrals we make to Ontraport.
- 5. The Chartist pays a licence fee to XL automation for members who choose to download Share Trade Tracker.
- 6. The Chartist and us do not own shares in Shartru IM and Shartru Wealth.
- 7. We place trades in Australian and US markets, in which we do so as individuals or through related entities, in which our subscribers may also trade positions.
- 8. The Chartist has a referral agreement in place with Zen & The Art of Trading, and we pay a 10% commission on referrals that generate annual subscriptions.
- 9. The Chartist offers a Membership Referral Program ("Program") to current annual members. This Program allows participating members to receive a code they may give to family and friends for a 15% discount upon successful sign up of a Chartist annual membership in exchange for the referrer receiving a three month extension on their current membership at no cost. Please read the full terms and conditions before applying at <a href="https://www.thechartist.com.au/the-chartist-referral-discount/">https://www.thechartist.com.au/the-chartist-referral-discount/</a>